

# **EVOSYS MOBILE CRM**

### Mobile CRM Key Take Aways

- Real time Customer Information
- Update your Leads and Opportunities on the go
- Smartly designed Reports on your finger tips
- Easy to Use and Quick Deployment
- Role based Access to information
- Superior UI and Intuitive Layout
- Highly Secure Solution

Finally leading to real time and more accurate CRM data enabling your Sales team to take more informed decisions

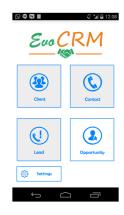
Evosys Mobile CRM Runs on



In today's Business environment, quick and informed decision making is the key to sustain growth and surge ahead of competition. *Evosys Mobile CRM* is aimed at those organizations who wish to take this leap and help their sales team have real time access to Customer Information, Sales leads and Opportunities and also have the facility of updating information on the go on their smartphones

### Introduction

**Evosys Mobile CRM** is a Smart Phone Based Enterprise solution that helps your Sales team have access to and update CRM data in real time. The highly intuitive apps having a range of smartly designed reports, works in a secure environment and is available on the two most popular Smart Phone Platforms – Android and iOS









#### **Transactions**

- Add and Create Opportunities
- Add and Update leads
- Add and Update Customer Information
- Add and Update Contact Information

#### Reports

- Customer Classification
  Report
- Sales Forecast Report
- Regional Sales Analytics
- Sales team Performance Analytics
- Revenue Forecast based on Conversion Probability

More transactions and Workflows can be configured based on Requirement

For further Enquiries, please contact

Name : Mobile :

## **Key Features**

- ✓ Real time Access to all Customer Contact information
- ✓ Helps the Sales team record all their sales and customer information on the go using their smartphone
- ✓ Notifies the Management whenever there is a new deal closure
- ✓ Analytical Reports presented in a simple but effective format
- ✓ Role Based Access to Sensitive CRM data

## Scalability

- ✓ Highly Scalable Solution and can extend to any new requirement that you may want to add based on your organization needs
- ✓ Can easily be configured on any in House or packaged CRM Solution implemented at your premises
- ✓ Currently available on iOS and Android Platforms

## Security

- ✓ Evosys Mobile CRM is an Enterprise Class Secure solution and Access to approval tasks as well as related information is Secure, consistent and relevant to the job functions of the individual
- ✓ Evosys Mobile CRM also supports Secure Sockets Layer (SSL) protocol and credentials will always be sent via the industry accepted AES Encryption format